

## 70% Rule Worksheet

ARV (After Repair Value)      \$ \_\_\_\_\_

1. **Maximum Expenses**      \$ \_\_\_\_\_  
*(.70 x ARV)*
2. **Estimated Repairs**      (-) \_\_\_\_\_
3. **Rehabber's Net Purchase Price**      = \_\_\_\_\_  
*(Line 1 - Lines 2 = Line 3)*

### ADJUSTMENTS

4. **Miscellaneous Expenses**      %      (-) \_\_\_\_\_  
*(\_\_\_% x Line 3 = Line 4)*
5. **Rehabber's Adjusted Purchase Price**      = \_\_\_\_\_  
*(Line 3 - Line 4 = Line 5)*
6. **Wholesale Fee**      (-) \_\_\_\_\_
7. **MAO (Maximum Allowable Offer)**      = \_\_\_\_\_

### \*NOTE\*

Any flexibility in MAO will usually come from your wholesale fee. Be sure to always leave a profit for your buyer or you'll soon find yourself out of the wholesale business.

## 70% Rule Worksheet

ARV (After Repair Value)

\$ \_

### 1. Maximum Expenses

(.70 x ARV) 2. Estimated Repairs 3. Rehabber's Net Purchase Price

*(Line 1 – Lines 2 = Line 3)*

### ADJUSTMENTS

|

### 4. Miscellaneous Expenses

*( % x Line 3 = Line 4)*

5.

Rehabber's Adjusted Purchase Price (Line 3 – Line 4 = Line 5)

### 6. Wholesale Fee

|

### 7. MAO (Maximum Allowable Offer)

\*NOTE\* Any flexibility in MAO will usually come from your wholesale fee. Be sure to always leave a profit for your buyer or you'll soon find yourself out of the wholesale business.

[printablerealestateforms.com](http://printablerealestateforms.com)